

Reference Letter from Maxmed Healthcare

Maxmed Healthcare is a US-based healthcare service provider, specializing in delivering medical staffing to the federal government and private entities. Our clients are such organizations as the United States Army, the United States Navy, the U.S. Air Force, the USA Department of Health & Human Services, etc.

To manage our tender application process, ongoing and completed contracts, and keep track of employee and financial data, we leveraged a variety of solutions. As the business expanded, the solutions could not meet all our demands, requiring more effort to maintain and slowing down business processes. As a result, we wanted to develop an umbrella CRM/ERP/HR solution, ensuring efficient data management and synchronization.

We chose Itransition as they possess vast ERP knowledge and expertise, accumulated within their ERP Center of Excellence. During the presale stage, Itransition specialists concluded we could meet all the system demands within the Odoo suite. We decided to collaborate with Itransition, because the company is well-experienced in providing end-to-end Odoo implementation which is confirmed by their Odoo Silver Partner status.

In spite of the complexity of our business processes, Itransition was able to aggregate all our tender participation procedures in Odoo. As an example, they developed a parsing functionality that automatically processes the information in a tender newsletter, filling a new tender tab with data for lead processing. The system also enables us to calculate a contract budget, taking into account state tax rates and indexes, employee work compensation, and additional costs. We are also thankful to Itransition for simplifying the process of meeting contract obligations, they enabled us to oversee the execution of ongoing contracts, plan and carry out contract-related tasks. By realizing features for vendor selection, service ordering, and invoice validation, Itransition streamlined our collaboration with subcontractors.

We requested Itransition to implement an integration with Paycom, a US employee management service, and migrate Paycom data to Odoo to provide data consistency. To distribute the Paycom data on Odoo, the Itransition team leveraged a system of Odoo modules and infused them with custom features to align with Paycom data specifics. They also streamlined our document validity handling by enabling the solution to track document expiration dates and preemptively send notifications to employees. Itransition implemented the features that enable us to provide customer support, handle complaints, and deal with employee-related issues by creating offenses and assigning disciplinary measures.

We appreciate Itransition's expertise in delivering Odoo solutions as they showed great flexibility and skill in forming a deep understanding of our operations and realizing them on the Odoo stack. We surely have no reservation in recommending them as a reliable software vendor, capable of creating powerful ERP systems that automate and streamline business processes of any complexity.

Sincerely,



Olu Oye
President & CEO